



CAPABILITY STATEMENT

Dummers Consultants LLC (DCL) provides strategic consulting technology and managed services to commercial, not for profit and government organizations. This is accomplished through mobilizing the right people, skills and technologies to help organizations improve their performance.

We partner with our clients to increase their ROI in **Technology, Integration, Management and Expertise "T.I.M.E."** We deliver holistic solutions that take into consideration alignment between the needs of the business and all aspects of your HR function—strategy, structure, process, people and technology.

As a Minority Owned Small Business with SDVOSB and VA SWaM certification, DCL is committed to excellence and creating innovative and flexible solutions for our clients. Our goal is to mobilize personnel tailored for your organizational needs and peak efficient improvements in performance.

DIFFERENTIATORS

What sets DCL apart from the competition?

- **Our People**
- **Synergy**
- **Quality Control Processes**
- **Subcontract Management**

CORE CAPABILITIES

Our business professionals and technology experts analyze, research, design, and implement solutions in the areas of:

CONSULTING – TECHNOLOGY – MANGED SERVICES

CONSULTING – Our consulting services focus on integrated solutions designed to enhance the performance of your business. We review client challenges and implement strategies to help you improve business performance to stay ahead of the competition and better serve your customers. Our services include:

- **Business Strategy & Planning**
- **Change Management / Facilitation**
- **Training and Development**
- **Lean Six Sigma**

TECHNOLOGY - We evaluate "As-is" business processes to develop solutions to our client's human capital and technology challenges. Our "T.I.M.E" management strategy is achieved through human integrated systems evaluations through:

- **Commercial Off the Shelf (COTS) Integration**
- **Enterprise Resource Planning (ERP)**
- **Business Process Re-engineering**
- **Functional Design "Fit GAP" Analysis**
- **Technology Implementation/Solutions**
- **Cloud Services**

MANAGED SERVICES - Many organizations choose to focus on their core strengths and outsource certain business processes. Our team of experienced consultants can help in the following areas:

- **Resource Management**
- **Business Process Outsourcing**
- **Application Outsourcing**
- **Database / Records Management**
- **Administrative Support Services**

Federal Certification

- Service Disabled Veteran Owned Small Business (SDVOSB)
- Small Disadvantaged Business (SDB)
- Minority Business Enterprise (MBE)

Contract Vehicles

Navy Seaport-e - N00178-16-D-8703
ARIBA
Commonwealth of Virginia (eVA)

State Certifications

District of Columbia

- WMATA

Maryland

- Prince Georges County – MBE

Virginia

- DSBSD – SDB / MBE
- VA – Veteran Owned Business
- VA - SWaM

Local Government

Prince William County – SDB

Non-Government

- Society for Human Resource Management (SHRM)
- The Armed Forces Communications and Electronics Association (AFCEA)
- Association of the United States Army (AUSA)
- Veterans Small Business Forum
- Veterans Institute for Procurement (VIP)



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MAJOR CLIENTS

Commercial

Professional Services, INC
Francine's Care Services
H. Osborne INC
Gemini Financial Services

Government

Department of the Army
Department of Health and Human Services
Virginia State University

North American Industry Classification System (NAICS)

- 541330 - Engineering Services
- 541512 – Computer Systems Design Services
- 541519 - Other Computer Related Services
- 541611 - Management and General Management Consulting
- 541618 - Other Management Consulting Services
- 541990 - Other Professional, Scientific and Technical Services
- 561110 - Office Administrative Services
- 561311 - Employment Placement Agencies
- 561320 - Temporary Help Services
- 561920 - Convention and Trade Show Organizers
- 611430 - Professional and Management Development Training

Partners / Authorized Reseller



General Information

Registered Company Name: Dummars Consultants LLC
DBA: Dummars Consultants
Year Incorporated: July 2013
State of Incorporation: Virginia
Corporation Type: Limited Liability Corp

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